

# CENERAL INVESTMENTS, Canadian General Investments, Limited

Canadian General Investments, Limited (CGI or the Company) is domiciled in Canada and incorporated under the laws of Ontario, Canada. CGI is a closed-end equity fund focussed on medium- to long-term investments in Canadian corporations. The Company's common shares are publicly listed and trade on the Toronto Stock Exchange and the London Stock Exchange (symbol CGI).

### PORTFOLIO ANALYSIS

### **Top 10 Holdings**

	Sector	% of Portfolio
Dollarama Inc.	Consumer Discretionary	4.5%
NVIDIA Corporation	Information Technology	3.9%
First Quantum Minerals Ltd.	Materials	3.8%
Franco-Nevada Corporation	Materials	3.8%
Air Canada	Industrials	3.6%
Bank of Montreal	Financials	3.3%
Canadian Pacific Railway Limited	Industrials	3.2%
Amazon.com, Inc.	Consumer Discretionary	3.1%
Royal Bank of Canada	Financials	3.0%
Shopify Inc.	Information Technology	2.8%
		35.0%

#### Relative Performance - 5 Years - Total Return, with dividends reinvested



#### Long-Term Results - Total Return (as at December 31, 2017)



#### **FUND DETAILS**

Portfolio Manager

#### **Investment Objective**

It strives, through prudent security selection, timely recognition of capital gains/losses and appropriate income generating instruments, to provide better than average returns to investors.

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	Morgan Meighen & Associates
Board of Directors	James F. Billett
	A. Michelle Lally
	Jonathan A. Morgan
	Vanessa L. Morgan
	R. Neil Raymond

Michael A. Smedley Richard O'C. Whittall

D. Greg Eckel

Year End December 31 Inception 1930 TSX and LSE Symbol CGI ISIN CA1358251074 Benchmark S&P/TSX Composite Index Quarterly (Mar, Jun, Sep, Dec) Dividend Payable & potential year-end special U.K. Sponsoring Broker Stockdale Securities Limited

Company Statistics	as at December 31, 2017
Net Assets	CAD \$691,440,446
Voting Shares in Issue	20,861,141
Free Float	9,906,872
Share Price	\$23.73
Net Asset Value	\$33.14
Discount	28.4%
Average 12 Month Discount	28.6%
Dividend per Annum	\$0.76
Current Yield - 12 month trailing	3.2%
Gearing/Leverage	17.8%
Unrealized Gains	CAD \$404,706,882
CAD/GBP Exchange Rate	0.5909

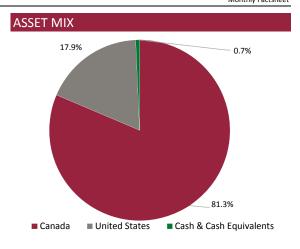
#### **FUND PERFORMANCE** Performance\* 1 Month 3 Months 1 Year 3 Years 5 Years 10 years **Share Price** -0.1% 9.7% 26.3% 10.0% 12.9% 2.5% NAV 2.5% 9.2% 21.5% 10.0% 11.8% 3.5% S&P/TSX Composite Index 1.2% 4.5% 9.1% 6.6% 8.6% 4.6% Rolling 12 Month Performance\* Dec 2017 Dec 2016 Dec 2015 Dec 2014 Dec 2013 Dec 2012 Dec 2011 Dec 2010 Dec 2009 Dec 2008 Share Price 26.3% 8.2% 13.3% 27.9% -2.7% 22.0% 3.4% -12.3% 82.9% -67.3% NAV 21.5% 18.2% -7.2% 8.4% 21.0% 10.8% -11.7% 30.3% 44.2% -55.9% S&P/TSX Composite Index 9.1% 21.1% 10.6% -8.7% -33.0%

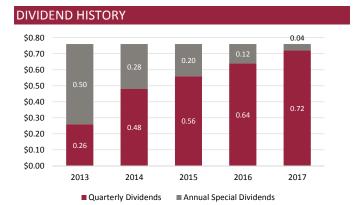
<sup>\*</sup> Total Return, with dividends reinvested.



## Canadian General Investments, Limited

Sector	Fund	Benchmark	Over/Under Weight
Materials	21.1%	11.5%	9.6%
Consumer Discretionary	16.3%	5.4%	10.9%
Industrials	13.7%	9.5%	4.2%
Financials	13.3%	34.6%	-21.3%
Energy	13.1%	19.7%	-6.6%
Information Technology	12.9%	3.2%	9.7%
Telecommunication Services	3.2%	4.7%	-1.5%
Health Care	2.8%	1.0%	1.8%
Real Estate	1.2%	2.9%	-1.7%
Consumer Staples	0.9%	3.7%	-2.8%
Utilities	0.8%	3.8%	-3.0%
Cash & Cash Equiv.	0.7%	0.0%	0.7%
	100.0%	100.0%	

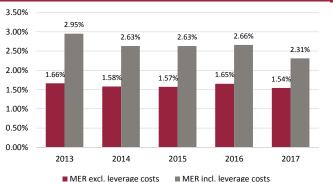






- $^{\circ}$  Qualified investment in RRSP, RRIF, DPSP, RESP, TFSA and RDSP, and eligible for ISAs in the U.K.
- $\circ$  The Company is able to pay regular taxable dividends and capital gains dividends
- All taxable dividends paid to common and preference shareholders are designated as eligible dividends

# MANAGEMENT EXPENSE RATIO



### DIVIDEND REINVESTMENT & SHAREHOLDER PURCHASE PLANS

 As well as with reinvested dividends, shareholders may purchase additional shares for cash (minimum \$100 – maximum \$5,000) every quarter. Shares are purchased on the open market, with participants paying the average cost while the Company pays all administrative charges, including commissions.

Note: U.S. shareholders only eligible for the dividend reinvestment segment of the plan.

#### COMMENTARY AND OUTLOOK

The Canadian equity market was in somewhat of a "holding pattern" for most of the year until a late rally in the final four months pulled it out of the doldrums. This contrasts with other members in its major world equity indices peer group most of which steadily continued to make sizable positive advances in 2017 and added to their good returns of 2016. This may have caused global investors who trade in the short term to lose some interest in the Canadian markets but provides a compelling and timely opportunity for an investment in Canadian General Investments, Limited (CGI) as an attractive proxy for the Canadian market for both domestic and global investors with medium to longer-term time horizons.

It was apparent that investors in the Canadian markets took a collective pause in 2017 while awaiting further developments on a number of issues before taking a more aggressive stance. Many of the issues causing this behaviour likely relate to President Trump's election and a number of his administration's policy initiatives. As Canada and the U.S. are each other's largest export markets with longstanding processes and integration, policy changes could be quite meaningful and influential on economic prospects for both sides of the border. Resolution of many of these issues are taking time to finalize and the uncertainty weighs on the markets. CGI's investment strategy was to remain patient while awaiting their clarification and trading activity was kept to a minimum.

Despite the slow start to the year in the overall market, CGI performed well and posted a 21.5% NAV return, well ahead of the S&P/TSX benchmark total return of 9.1% at December 31, 2017.

Individuality came to the fore this year and performance results, to a great degree, hinged on making good choices in selective stocks. There was a wide diversity of stock returns and this provided an opportunity for CGI to benefit from the Manager's bottom-up selection process and the portfolio's diversification mandate. The Manager was able to capture this opportunity and CGI's shareholders benefitted from a sizable uplift in value.

It would appear that there may be an overly negative bias built into the outlook for the Canadian equity market in comparison to other globally developed markets but if overriding concerns are resolved in a reasonable fashion, their alleviation has the potential to greatly improve return potential going forward. Fortunately, even if the market remains hesitant, the yearly performance numbers have shown that CGI has the ability to perform well in spite of these conditions and should continue to succeed in its mandate to provide long-term superior returns to its shareholders.

Nothing in this document should be construed as a recommendation or solicitation to buy or sell any financial product or investment. Canadian General Investments, Limited has not considered the suitability of this investment against your individual needs and risk tolerance. You should consult with your investment advisor to determine if investing in this product is right for you. This fact sheet is based in part upon information obtained from sources believed to be reliable but not guaranteed to be accurate. Stated returns for periods greater than one year are compound average annual rates of return. Please note the value of an investment and the income from it may go up or down, and you may not receive back the amount originally invested. Past performance is no assurance or indicator of future returns.